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# United States Department of Agriculture,

## SECTION OF FOREIGN MARKETS.

[Under the immediate supervision of the Secretary of Agriculture.]

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### IMPORTS AND EXPORTS FOR 1893 AND 1894.

The greatest need of the American farmer is more markets for crops, and not more crops for markets. The demand for American products in foreign lands is already large, but it may be very much increased and intensified. The subjoined tables show United States imports and exports by countries. They are compiled from the publications of the Bureau of Statistics of the Treasury Department. They are republished in this form as a proper supplement, or addenda, to the publications of the Section of Foreign Markets of the Statistical Division of the United States Department of Agriculture.

These tabulated data show that during the year ending June 30, 1893, the United States exported products of the value of \$847,665,194.

During the year 1894, notwithstanding the stagnation and depression of manufacture and commerce in this country, United States exports amounted to \$892,140,572. This was an increase over the previous year of \$44,475,378. It was really a gain in our export trade of about 5 per cent.

Of the total exports from the United States, about three-fourths are directly evolved from the farms of this Republic. Of the remaining one-fourth, four-fifths consist of domestic manufactures the materials of which are largely furnished by the American farmers.

In 1893 merchandise was imported to the United States to the value of \$866,400,922. But in 1894 the same sort of imports amounted to only \$654,994,622. Thus in a single year we decreased imports by \$211,406,300. That decrease is about 24 per cent.

Attention is called to the italicized fact that the United Kingdom of Great Britain and Ireland leads all other countries in exchanges with the United States. Americans export most to and import most from the United Kingdom of Great Britain and Ireland. During 1893-94 the English-speaking people of Europe took, out of \$892,000,000 worth of American exports, \$431,000,000 worth. Nearly one-half of the total export output of the United States found, therefore, a market in that island Kingdom. Taking the British Possessions all together, and classing them as one customer for American products, we find that

they took \$523,000,000 worth thereof, or nearly 60 per cent of the whole, during that year.

And for the year ending June 30, 1894, the United States imported from Great Britain \$107,000,000 worth of products, goods, and commodities; that is to say, during that time the United States bought 16.4 per cent of all its imports in Great Britain. But during the same time, if we include all the possessions of the United Kingdom of Great Britain, we find that the United States purchased of them, together with the mother country, \$178,000,000 worth. Thus more than 27 per cent of the total value of all articles imported into the United States came from English-speaking people.

The above figures are worthy of consideration, because they teach the importance of encouraging that trade throughout the earth. All legitimate trade that endures is gainful to both parties thereto; that is, to the buyer and seller alike. Bad trade between individuals—that is, trade where either one is loser thereby—stops itself. Trade between individuals continues so long as it is found to be mutually advantageous; and what is true as to trade between individuals holds good as to trade between nations. And an international trade which proves profitless will eventually stop itself, just as interindividual trade stops whenever it is found to be disadvantageous.

Therefore all trade restrictions, falsely called “protective tariffs,” are unnecessary, because they must only impede or prevent profitable trade; while bad trade dies of its own profitlessness.

In another bulletin, to be published before long, will be given all the particulars obtainable relative to the recent profitable export to England from Youngstown, Ohio, and from Sharpsville, Pa., of several hundred tons of fine iron and steel. The award of a large contract for iron work from Tokio, Japan, to a firm in Anniston, Ala., should not in this connection pass unnoticed. In these significant transactions may be read the whole future of the iron and steel manufacture for the civilized world, and its ultimate transfer from England to the United States.

*Distribution of exports from the United States among the six principal countries of destination for the years ending June 30, 1893 and 1894.*

Countries of destination.	1893.		1894.	
	Value.	Per cent of total.	Value.	Per cent of total.
United Kingdom.....	\$421, 134, 551	49. 7	\$431, 059, 209	48. 3
British Possessions.....	80, 025, 460	9. 4	92, 247, 703	10. 3
Total.....	501, 160, 011	59. 1	523, 306, 970	58. 6
Germany.....	83, 578, 988	9. 9	92, 357, 163	10. 4
Canada.....	46, 794, 331	5. 6	56, 664, 094	6. 4
France.....	46, 619, 138	5. 5	55, 315, 511	6. 2
Netherlands.....	38, 505, 193	4. 5	43, 570, 312	4. 9
Belgium.....	26, 740, 434	3. 2	28, 422, 989	3. 2

Nearly 90 per cent of the total exports of merchandise were shipped to the countries mentioned in the foregoing table.



*Distribution of imports into the United States among the six principal countries of supply for the years ending June 30, 1893 and 1894.*

Sources of supply.	1893.		1894.	
	Value.	Per cent of total.	Value.	Per cent of total.
United Kingdom .....	\$182,859,769	21	\$107,372,995	16
British Possessions .....	97,642,102	11	71,000,478	11
Total .....	280,501,871	32	178,372,473	27
Brazil .....	76,222,138	9	79,360,159	12
Spanish West Indies .....	82,715,129	9	78,813,895	12
Germany .....	96,210,203	11	69,387,905	11
France .....	76,076,215	9	47,549,974	7
Canada .....	37,777,463	4	30,790,916	5

*Declared total value of exports from the United States, by countries, exclusive of the precious metals, for the years ending June 30, 1893 and 1894.*

Countries.	1893.	1894.	Excess (+) or deficiency (-) of 1894 as compared with 1893.	
				<i>Per cent.</i>
United Kingdom of Great Britain and Ireland .....	\$421,134,551	\$431,059,267	+\$9,924,716	+ 2
Germany .....	83,578,988	92,357,163	+ 8,778,175	+ 11
Canada .....	46,794,331	56,664,094	+ 9,869,763	+ 21
France .....	46,619,138	55,315,511	+ 8,696,373	+ 19
Netherlands .....	38,505,193	43,570,312	+ 5,065,119	+ 13
Belgium .....	26,740,434	28,422,989	+ 1,682,555	+ 6
Spanish West Indies:				
Cuba .....	24,157,698	20,125,321	- 4,032,377	- 17
Puerto Rico .....	2,510,607	2,720,508	+ 209,901	+ 8
Total .....	26,668,305	22,845,829	- 3,822,476	- 14
Italy .....	13,019,539	13,910,620	+ 891,081	+ 7
Brazil .....	12,388,124	13,866,006	+ 1,477,882	+ 12
Spain .....	13,460,083	13,122,906	- 337,177	- 3
Mexico .....	19,568,634	12,842,149	- 6,726,485	- 34
British West Indies .....	8,044,846	8,512,016	+ 467,170	+ 6
British Australasia .....	7,921,228	8,131,939	+ 210,711	+ 3
Russia (European) .....	2,301,823	6,827,475	+ 4,525,652	+197
China .....	3,900,457	5,862,426	+ 1,961,969	+ 50
Haiti .....	5,472,040	5,743,935	+ 271,895	+ 5
Central America .....	5,522,586	5,231,981	- 290,605	- 5
Portugal .....	5,727,334	5,194,231	- 533,103	- 9
Denmark .....	5,270,434	5,050,837	- 219,597	- 4
Argentina .....	4,979,696	4,862,746	- 116,950	- 2
Sweden and Norway .....	4,084,704	4,391,046	+ 306,342	+ 7
British East Indies .....	3,152,760	4,329,103	+ 1,176,343	+ 37
Hongkong .....	4,216,602	4,209,847	- 6,755	-0.2
Venezuela .....	4,207,661	4,137,163	- 70,498	- 2
Japan .....	3,195,494	3,986,815	+ 791,321	+ 25
British Africa .....	3,688,999	3,983,883	+ 294,884	+ 8
Hawaii .....	2,827,663	3,306,187	+ 478,524	+ 17
Colombia .....	3,155,777	2,784,634	- 371,143	- 13
British Guiana .....	2,000,675	2,414,720	+ 414,045	+ 21
Chile .....	2,980,831	2,272,530	- 708,301	- 24
French West Indies .....	1,818,955	1,848,808	+ 29,853	+ 2
Santo Domingo .....	1,143,479	1,768,602	+ 625,123	+ 55
Dutch East Indies .....	1,183,605	1,722,876	+ 539,271	+ 46
Newfoundland and Labrador .....	1,834,177	1,649,129	- 185,048	- 10
Uruguay .....	960,606	1,015,171	+ 54,565	+ 6
Bermudas .....	962,116	928,876	- 33,240	- 3
Ecuador .....	817,425	761,178	- 56,247	- 7
Dutch West Indies .....	752,703	598,267	- 154,436	- 21
Peru .....	636,721	591,377	- 45,344	- 7
Danish West Indies .....	604,323	581,959	- 22,364	- 4
Austria-Hungary .....	571,037	527,509	- 43,528	- 8
Gibraltar .....	434,226	508,086	+ 73,860	+ 17
Dutch Guiana .....	373,359	390,857	+ 17,498	+ 5
French Oceania .....	296,208	330,590	+ 34,382	+ 12
British Honduras .....	405,168	320,923	- 84,245	- 21
Azores and Madeira Islands .....	293,887	294,933	+ 1,046	+0.4
French Africa .....	413,871	215,947	- 197,924	- 48
Canary Islands .....	209,989	203,257	- 6,732	- 3
French East Indies .....	156,020	193,049	+ 37,029	+ 24
Egypt .....	128,687	181,252	+ 52,565	+ 41
British Possessions not enumerated above .....	570,332	595,087	+ 24,755	+ 4
All other countries, islands, and ports .....	1,969,370	1,702,479	- 266,891	- 14
Total exports from the United States.	847,665,194	892,140,572	+44,475,378	+ 5

*Declared total value of imports into the United States, by countries, exclusive of the precious metals, for the years ending June 30, 1893 and 1894.*

Countries.	1893.	1894.	Excess (+) or deficiency (-) of 1894 as compared with 1893.	Per cent.
United Kingdom.....	\$182,859,769	\$107,372,995	-\$75,486,774	-41
Brazil.....	76,222,138	79,360,159	+ 3,138,021	+ 4
<b>Spanish West Indies:</b>				
Cuba.....	78,706,506	75,678,261	- 3,028,245	- 4
Puerto Rico.....	4,008,623	3,135,634	- 872,989	-22
<b>Total.....</b>	<b>82,715,129</b>	<b>78,813,895</b>	<b>- 3,901,234</b>	<b>- 5</b>
Germany.....	96,210,203	69,387,905	-26,822,298	-28
France.....	76,076,215	47,549,974	-28,526,241	-37
Canada.....	37,777,463	30,790,916	- 6,986,547	-18
Mexico.....	33,555,099	28,727,006	- 4,828,093	-14
Japan.....	27,454,220	19,426,522	- 8,027,698	-29
Italy.....	26,250,241	18,006,075	- 8,244,166	-31
China.....	20,636,535	17,135,028	- 3,501,507	-17
British East Indies.....	25,968,554	14,829,661	-11,138,893	-43
British West Indies.....	16,028,592	13,017,178	- 3,011,414	-19
Switzerland.....	16,010,728	11,450,270	- 4,560,458	-28
Dutch East Indies.....	8,696,588	11,278,725	+ 2,582,137	+30
Netherlands.....	17,448,948	10,690,979	- 6,757,969	-39
Hawaii.....	9,146,767	10,065,317	+ 918,550	+10
Central America.....	8,304,946	9,769,049	+ 1,464,103	+18
Belgium.....	11,166,196	8,669,819	- 2,556,377	-23
Philippine Islands.....	9,159,857	7,008,342	- 2,151,515	-23
Austria-Hungary.....	10,054,501	6,896,341	- 3,158,160	-31
Spain.....	5,694,553	4,255,875	- 1,438,678	-25
British Guiana.....	5,029,178	4,223,970	- 805,208	-16
British Australasia.....	7,266,808	4,017,025	- 3,249,783	-45
Chile.....	3,995,441	3,536,197	- 459,244	-11
Argentina.....	5,239,095	3,497,039	- 1,742,055	-33
Venezuela.....	3,625,118	3,464,481	- 160,637	- 4
Santo Domingo.....	2,396,315	3,200,852	+ 804,537	+34
Sweden and Norway.....	4,176,384	3,112,066	- 1,064,318	-25
Russia (European).....	5,735,096	2,851,270	- 2,883,826	-50
Colombia.....	3,572,918	2,234,887	- 1,338,031	-37
Turkey in Asia.....	3,533,197	2,204,973	- 1,328,224	-38
Egypt.....	3,354,825	2,165,485	- 1,189,340	-35
Portugal.....	2,689,731	2,030,966	- 658,765	-24
Turkey in Europe.....	2,215,464	1,657,218	- 558,246	-25
Uruguay.....	1,623,380	1,419,573	- 203,807	-13
Dutch Guiana.....	1,079,710	1,078,541	- 1,169	-0.1
Hongkong.....	878,078	892,511	+ 14,433	+ 2
Haiti.....	736,021	840,046	+ 104,025	+14
Ecuador.....	960,228	816,484	- 143,744	-15
Greece.....	1,283,557	797,281	- 486,276	-38
Newfoundland and Labrador.....	408,879	535,815	+ 126,936	+31
Danish West Indies.....	547,626	511,970	- 35,656	- 7
Peru.....	819,168	491,384	- 327,784	-40
British Africa.....	716,376	464,087	- 252,289	-35
Bermudas.....	759,846	444,595	- 315,251	-41
French Oceanica.....	423,946	367,239	- 56,707	-13
Asiatic Russia.....	381,919	355,476	- 26,443	- 7
Madagascar.....	218,196	210,721	- 7,475	- 3
Denmark.....	235,855	194,900	- 40,955	-17
Greenland, Iceland, etc.....	110,613	170,215	+ 59,602	+54
British Possessions not enumerated above.....	2,808,328	1,784,720	- 1,023,608	-36
All other countries, islands, and ports.....	2,142,384	980,613	- 1,161,771	-54
<b>Total imports into United States.....</b>	<b>866,400,922</b>	<b>654,994,622</b>	<b>-211,406,300</b>	<b>-24</b>

WASHINGTON, D. C., August 19, 1895.